

Message Text

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ACTION EUR-12

INFO OCT-01 EA-10 ISO-00 NSCE-00 SOE-02 AID-05 CEA-01
CIAE-00 COME-00 DODE-00 EB-08 DOE-15 H-01 INR-10
INT-05 L-03 NSAE-00 OMB-01 PM-05 ICA-11 OES-07
SP-02 SS-15 STR-07 TRSE-00 ACDA-12 /133 W
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R 131624Z APR 78
FM AMEMBASSY BRUSSELS
TO SECSTATE WASHDC 5986
INFO AMEMBASSY BONN
AMEMBASSY LONDON
AMEMBASSY PARIS
AMEMBASSY ROME
AMEMBASSY TOKYO

C O N F I D E N T I A L BRUSSELS 07191

USEEC

PASS WHITE HOUSE FOR AMBASSADOR OWEN

E.O.11652: GDS
TAGS: ENRG, EEC
SUBJECT: EC COMMISSION PROPOSAL FOR ECONOMIC SUMMIT
OIL PACT

1. DURING CALL BY DCM ON JENKINS' CHEF DE CABINET TICKELL
APRIL 11, TICKELL ASKED THAT WE CALL AMBASSADOR OWEN'S
ATTENTION TO COMMISSIONER BRUNNER'S PROPOSAL FOR SO-CALLED
"OIL PACT" WHICH TICKELL HAD RAISED AT SUMMIT PREPARATORY
MEETING LAST WEEK IN BONN AND WHICH HE HAD SUGGESTED BE
CONSIDERED FOR ENDORSEMENT AT BONN SUMMIT IN JULY. AS
FOLLOW UP, MISSION OFFICER CALLED ON HENDRIK TENT, CHIEF
OF PETROLEUM SUPPLY SECTION, DG-XVII, LATER THAT DAY AND
DISCUSSED EC MEMO ON CONCEPT WHICH OUTLINES ADVANTAGES
OF PROPOSAL.

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2. AS BACKGROUND, TENT NOTED THAT IDEA HAD BEEN FLOATED
BY BRUNNER IN EARLY MARCH IN SPEECHES IN GERMANY AND IN
AN INTERVIEW WITH THE JOURNAL OF COMMERCE (MARCH 8 ISSUE).
ACCORDING TO MEMORANDUM, THE "OIL PACT" WOULD CONSIST
ESSENTIALLY OF "MUTUAL DECLARATIONS OF INTENT FROM THE
EUROPEAN COMMUNITY AND THE UNITED STATES (AND POSSIBLY
OTHER PARTNERS LIKE JAPAN)" TO SET INDICATIVE CEILINGS

ON THEIR OIL IMPORTS UP TO 1985 AND TO EXPLAIN HOW THESE TARGETS WOULD BE MET. AS EXAMPLES, IT IS SUGGESTED THAT IMPORT CEILINGS FOR 1985 BE SET OF 10 MILLION BARRELS PER DAY (MMBPD) FOR EC AND 6 MMBPD BY 1985 FOR THE US.

3. AS EVIDENCE OF THEIR COMMITMENT TO MEET THESE TARGETS, THE US WOULD ANNOUNCE IN JULY A TARGET FOR 1978/1979 OF A 10 PERCENT REDUCTION IN IMPORTS FROM 1977, AND THE EC WOULD COMMIT ITSELF TO KEEP IMPORTS AT OR BELOW 1977 LEVELS. ACCORDING TO THE MEMORANDUM THE PROPOSAL WOULD HAVE THREE PRINCIPLE BENEFITS:

(A) IT WOULD DRAW PUBLIC ATTENTION IN THE INDUSTRIALIZED COUNTRIES TO THE DETERMINATION OF WESTERN GOVERNMENTS TO AVOID DISRUPTION OF THE WORLD OIL MARKET, CONTRIBUTE TO A "REASONABLE STABILIZATION OF OIL PRICES" AND TO THE FIGHT AGAINST INFLATION, AND CREATE THE "INDISPENSABLE PRECONDITIONS FOR THE SUCCESS OF EFFORTS TO ADAPT ECONOMIC STRUCTURES".

(B) CONVINCING EFFORTS BY THE DEVELOPED COUNTRIES TO STABILIZE OPEC PURCHASING POWER WOULD MAKE OIL PRODUCING COUNTRIES "MORE INCLINED TO REFRAIN" FROM FURTHER DRASTIC OIL PRICE INCREASES.

(C) SUCH A PACT WOULD SIGNAL THE CONCERN OF THE INDUSTRIALIZED COUNTRIES FOR THE LDC'S WHO WOULD SUFFER MOST FROM "CHAOTIC SUPPLY BATTLES" FOR OIL IN THE FUTURE AND FROM ROCKETING PRICES.

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4. TENT SAID THAT IN PREPARING MATERIAL TO SUPPORT BRUNNER'S INITIATIVE, THE DIRECTORATE GENERAL FOR ENERGY HAS TRIED TO ASSURE THAT THE "OIL PACT" PLAN IS AS FULLY CONSISTENT WITH THE IEA LONG-TERM COOPERATION PROGRAM AS POSSIBLE. HE NOTED THAT, IN AGREEING TO A GLOBAL OIL IMPORT CEILING BY IEA MEMBER STATES OF 26 MMBPD BY 1985, NO COUNTRY TARGETS WERE SET. THE EC COMMISSION HAD ESTABLISHED ITS ILLUSTRATIVE CEILINGS FOR THE EC AND THE US BASED UPON ASSUMPTIONS OF HOW THIS GLOBAL CEILING COULD BE ALLOCATED AND UPON NATIONAL PROGRAMS. HE NOTED THAT THE EC TARGET OF 10 MMBPD INCLUDES FRANCE AND IS EQUIVALENT TO THE COMMISSION'S RECOMMENDATION THAT 1985 EC OIL IMPORTS BE LIMITED TO 500 MILLION TONS A YEAR. TENT THOUGHT THE "OIL PACT" SHOULD SUPPORT THE IEA PROGRAM BY COMMITTING GOVERNMENTS AT THE HIGHEST LEVEL TO SPECIFIC GOALS AND DRAWING PUBLIC ATTENTION TO THE NEED TO LIMIT OIL IMPORTS. HE DID NOT THINK IT WOULD BE POSSIBLE, HOWEVER, FOR THE WESTERN ECONOMIC SUMMIT TO ACCOMPANY A POSSIBLE AGREEMENT ON AN "OIL PACT" WITH AN ENDORSEMENT OF THE IEA LONG-TERM PROGRAM BECAUSE OF PROBABLE FRENCH OPPOSITION.

5. BRUNNER ALSO RAISED QUESTION WITH AMBASSADOR ON APRIL 11, AND ASKED FOR OUR REACTION TO IDEA.
6. ACTION REQUESTED: COMMENTS ON PROPOSAL WHICH WE CAN PASS TO BRUNNER AND DG WILLIAMS, WHO WILL BE PARTICIPATING IN ENERGY WORKING GROUP. HINTON

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